



# Softland ERP Commercial Area//



## Point of Sale Module

The Point of Sale module of the Commercial Area is designed to safely and efficiently manage the points of sale of companies that use Softland ERP.

Its integration with the modules of Invoicing and Inventory allows the function of sales and retail collection to be carried in a controlled and flexible manner, ensuring consistency in the management of inventories.

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### Features

- The application consists of the following modules:
  - a) APOS: administrative module of the POS.
  - b) CPOS: cashier module (at client level).
  - c) POS upload and others: modules for the replication and synchronization of transactions.
- Two operation modes: online and offline.
- Integration with the modules of Inventory, Accounting, General Accounting, Banking and Accounts Receivable.
- Operates based on the customer service philosophy, allowing the cashier to issue invoices, returns and to set aside merchandise, according to the needs of the client.
- Allows the use of memberships, an advantage for catalog sales companies.
- Issues multiple gift certificates.
- Certificates for fiscal printers (particularly in the case of Panama).
- Facilitates the implementation of discount rules defined by the store in specific times and controlled by the administration.

### Administrative module:

- Thanks to its restricted access with key codes, the cashiers at the store are limited to a maximum percentage for allocation of discounts, allowing a better control of the income.
- The system allows you to make groups of associated cash registers, each one with different serials for invoices, set aside merchandise, returns and receipts of cash withdrawal.
- Allows associating the payments to different kinds of cards, linking them to a liquidator client and to the percentage of each commission. This percentage of commission can be charged to accounts receivable for the administrator's convenience.
- Within the information of the point of sale you can handle a list of contacts with the name of each customer and their phone numbers.
- Keeps control of the stock and the price lists in which you can record the effective date for the prices, discounts on the products by escalated amounts and prices for product groups that are sold in a single package (kits or combos).



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- Makes it possible to register receipts and processes of deposits indicating the day, bank, account number, type of currency, document number and the amount of money.
- Allows for the movements to be reflected in the records for the deposits (Banking), collections (Accounts Receivable) and stock update (Inventory).
- Charges are generated automatically when doing the cash desk closing in the store.
- Allows the reversal of the last cash desk closing, either for the store or for a particular cashier.
- Possibility to handle multiple serials for every cash register and for each type of document.
- Allows the definition of custom forms of payment and the possibility of linking an accounting account for it to be reflected in accounting (using an accounting scheme for every kind of payment).
- You can define coupons for a client, which can be handled as discounts or forms of payment.
- Provides the option to define pre-configured payment bonds, to control their use as a form of payment, either by percentage or by amount.
- The system allows you to manage membership programs, with a record of customers that belong to these and with the ability to configure certain actions for them.

## Cashier module:

- Incorporates security control, since the user must register with a name, a key code and an opening amount.
- Accepts various forms of payment such as cash, check, cards, bonds, vouchers, credit and dollars, and in addition you can define a maximum of possible combinations of these accepted forms of payment. Provides the option of using configurable forms of payment.
- Provides the ability to generate credit invoices and make payments to these invoices.
- Makes it possible to generate a receipt without an invoice.
- Allows price changes in articles (depending on the permissions given to the cashiers or a maximum rate of increase/decrease).
- Allows for a quick search of kits, depending on their components.
- Offers the possibility to make queries about delayed payments and the amount of credit available for a customer, all from the cashier.
- It is easy to handle because the majority of the actions may be performed with function keys (F1, F2, F3, etc.).